



Associate of Science Degree in Business-Retailing

Hutton School of Business
at University of the
Cumberlands (UC)

Retail Learning Institute



The Program

The *Retail Learning Institute (RLI)* and the *University of the Cumberland* have formed a partnership to facilitate you earning a college degree.

Your RLI online training courses will earn you up to **15 credit hours** towards an online ***Associate of Science Degree in Business-Retailing*** from the ***University of the Cumberland***.

If your store is a member of the RLI or offers you training through IGA, NGA, CFGI or MIDA, you can **earn 15 hours of college credit free of cost.**

The Associate degree credits can be easily transferred to a Bachelor degree

If your store does not offer the training program **you can join RLI for \$900**, saving over \$2,000 on credit costs.

University of the Cumberland

- Founded in 1888 in Williamsburg, Kentucky
- The largest and fastest growing non-profit, private university in the state of Kentucky
- Has nearly 7,000 students on campus and online from all over the world
- Offers over 40 majors and minors degree programs
- Offers pre-professional programs, associate, bachelors and doctoral degrees

www.ucumberland.edu

Accredited by the
*Southern Association of
Colleges and Schools
Commission on Colleges*
([http://www.sacscoc.org/
/details.asp?instid=24640](http://www.sacscoc.org/details.asp?instid=24640))

48% of UC's
undergraduate students
are the first in their
family to attend college

UC Degree Requirements

Associate of Science Degree in Business-Retailing

- Total of **64 credit hours**
 - General Education = 31 hours
 - Retailing Coursework = 21 hours
 - **RLI online courses** validated as Retailing Practicum (15 credit hours)
 - General Electives = 12 hours
- Degree completion can be attained in **2 years**
 - The student takes two UC classes every 8 weeks
- Must maintain a 2.0 grade point average
- Courses in the major must have a grade of “C” or higher
- At least 25% of the total credit hours must be from UC

Complete degree requirements online:
Undergraduate Catalog and Business Online Catalog
www.ucumberlands.edu

Convocation, Insights and Leadership requirements are waived for students in the *School of Lifelong Learning*

Cost

- **RLI courses**

- 25% of the degree
- **Free** for associates of stores using the RLI, IGA, NGA, CFGI, MIDA training programs
- Students who enroll in the program independently will pay **\$900** for RLI courses, saving over \$2,000 on credit costs

- **UC's courses**

- 75% of the degree
- **\$199 per credit hour**
- Estimated cost of the required UC's 49 credit hours will be no more than \$11,000 total

Students in this program may qualify for financial assistance
<http://gradweb.ucumberslands.edu/financial/office>

Course/College Credit Equivalency

RLI Equivalency

- RLI courses will be credited as *Retailing Practicum*
- The full RLI's Retailing Practicum Learning Plan equals 15 credit hours
- To be valid RLI course completions should not be more than 2 years old

How are RLI course are converted to college credit?

10 hrs. of RLI online courses = 1 credit hour of the Retailing Practicum

UC Equivalency

- The candidate must be accepted to the University of the Cumberland
- Students must plan a degree completion program with their Academic Advisor at the University's School of Lifelong Learning (UC)
- The plan must include the RLI course completions and/or planned completions
- The plan must approved by the Chair of the *Hutton School of Business* and the Registrar

UC Admission

Associate of Science Degree in Business-Retailing

1. Complete the online application at <http://gradweb.ucumberlands.edu/apply>
2. The applicant will receive a welcome email with the admissions requirements:
 - a. Application fee
 - b. Transcripts
 - c. Request RLI to send:
 - i. RLI Retailing Practicum Learning Plan Certificate
 - ii. RLI course completion report to the Admissions office:

Mrs. Kirby Lewis, Graduate/Online Admissions Counselor
Graduate and Online Admissions
Faulkner Building, 6985 College Station Dr., Williamsburg, KY, 40769
606-539-4616 Office | 606-539-4534 Fax | kirby.lewis@ucumberlands.edu

Students can start the application process at any time, and start on the next 8-week session.

RLI's *Retailing Practicum Learning Plan*

A student can start RLI's *Retailing Practicum Learning Plan* at any time

1. Contact RLI for enrollment on the learning plan
2. Select a *Practicum Supervisor* (mentor/coach)
 - a. Practicum Supervisor Agreement - commitment to validate course work and perform proficiency observations
 - b. Practicum Supervisor Certification - course/guidelines (learning how to supervise a practicum)
3. Complete the online courses
4. Submit your Practicum Supervisor *endorsement letter*
5. RLI submits your RLI Learning Plan report and certificate of completion to UC

Courses completed within the past 2 years will be accepted into your learning plan.



Requirements

- Practicum Supervisor Agreement
- Retailing Practicum Learning Plan
- Practicum Supervisor Endorsement Letter



RLI
Report and Certificate to UC



Student Applies



Student Submits

- Application fee
- Transcripts
 - RLI Official Retailing Practicum Certificate and Report, if completed
 - Other college credit



Student Accepted



Student works with Advisor to map course progression

